

I.D.A



### **To Our Friends**

Another distributor has given way to new ownership. **B&L Wholesale** is now part of SRS Distribution Group. Headquarters and senior management for this new entity is Dallas TX. We did have hometown distributors on Broadway in Buffalo and another on Smith St. until just a few years ago when both became **ABC Supply** from Benoit, WI. **Allied** is here. Their home is in Jersey City, NJ. **Alside** is from Akron OH. **North Coast Roofing Systems** is owned by Beacon Roofing Supply is located in Herndon VA.

We are not happy to see this. When local companies close or are sold off in favor of out-of-state entities, they do so at the expense of our community. WNY is not best served when corporate dollars that once had a home here are now sent out-of-state. Our commitment to this community, our customers and employees is huge - but our company is not. We are a small business, locally owned and proud of it.

Our performance has improved with every new person hired as part of our managed growth.The land and buildings that we own on Chandler St. has grown in recent years. We started in 1948 with a building 25,000 sq. ft. in size and almost no land to go with it. We now enjoy almost 90,000 sq. ft. of office and warehouse space that sits on a parcel of land over 8 acres in size. Can we get the job done? You bet we can. For us there is no "corporate" pushing our buttons or making the calls when a decision that can impact your business is made.

As always, our aim is to provide quality in product, service and attitude. These goals won't be changing anytime soon. We are blessed for the opportunities you have given us to manage. From that we have built a solid business and formed great and lasting friendships. Thank you from all of us. We are looking forward to be of service again this year.



By purchasing from **Weatherpanel** your dollars remain in this community.

More dollars stay local, more local businesses grow, and more jobs are created.





SBS - APP - EPDM - PVC - TPO

Long-Term Performance With Heat-Welded Convenience

thickness of typical membranes

· More resistant to punctures and hail

· Able to withstand the rigors of foot traffic

featuring VERSIGARD

90-MIL NON-REINFORCED MEMBRANE

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# **STEEP SLOPE**

# **LOW SLOPE**

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APPeX<sup>®</sup> Modified Bitumen

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- Presidential Shake
- Highland Slate
- Independence Hatteras
- Landmark Series
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**BETTER THAN "LIFETIME"** WARRANTY

**NEW** METRIC SIZES LAY FLAT, SEAL FAST



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Marathon 25 & 25 AR Marathon ULTRA AR

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**PremiumCoat**<sup>®</sup> **Roofing System UniBase** Primer and so much more



# METAL



MetalWorks® Steel Shingles offer the classic looks of slate, wood and tile with the peace of mind of UL 2218 Class 4 impact resistance and the efficiency of an ENERGY STAR® gualified product.

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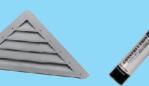


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ATC TO LAND



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Symphony orchestrates the ideal cross between nature and technology with composite slate shingles, hips and ridge accessories that outperform on ease of installation and resistance to cracking and cold. And all at a fraction of the cost of slate.





The largest producer and supplier of roofing slate in the United States.



Vermont **Natural Roofing Slate** AVAILABLE IN 11 COLORS.



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**Designer Series Slate Collection** Our synthetic, steep-slope tiles available in 3 classic shapes.



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